**SCHOOL OF BUSINESS AND MANAGEMENT STUDIES**

**DEPARTMENTS OF BUSINESS STUDIES: ACCOUNTING & FINANCE AND ECONOMICS**

**DEPARTMENTS OF MANAGEMENT STUDIES: HRM, MARKETING & PROCUREMENT**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **YEAR** | **BBA** |  | **Bachelor with honors in Business Administration with six options: Accounting, Finance, Marketing, Procurement, Economics and HRM** |  |
| **Code** | **Module Code** | **Module Title** | **Comment** |
| **Level 1** | **Award : Certificate of Higher Education** | |  |
| **YEAR 1** | **Year 1**  **Trimester 1** | **COMS 1101** | Communication Skills | **10 Credits** |
| **FIN 1101** | Business Mathematics | **10 Credits** |
| **ECO 1101** | Micro-Economics | **10 Credits** |
| **MGT 1101** | Principles of management | **10 Credits** |
| **ACC 1101** | Introduction to Financial Accounting | **20 Credits** |
|  | ***Sub total*** | | **60 Credits** |
| **Year 1**  **Trimester 2** | **IBL 1201** | Introduction to Business law | **10 Credits** |
| **ECO 1202** | Macro-Economics | **15 Credits** |
| **MGT 1202** | Business administration | **10 Credits** |
| **SIT 1201** | Studies skills and ICT | **10 Credits** |
| **MGT 1203** | Principles of Marketing | **15 Credits** |
|  | ***Sub total*** | | **60 Credits** |
|  | ***Total*** | | **120 Credits** |
| **Level 2** | **Award : Award: Diploma in Higher Education** | |  |
| **Year 1**  **Trimester 3** | **ACC 1302** | Intermediate Accounting | **15 Credits** |
| **HRM 1301** | Human Resource Management | **10 Credits** |
| **BCOM 1301** | Business Communication | **10 Credits** |
| **BUL 1302** | Business Law II | **10 Credits** |
| **FIN 1301** | Financial Management | **15 Credits** |
|  |  | ***Sub total*** | | **60 Credits** |
| **YEAR 2**  **YEAR 2**  **YEAR 3**  **LEVEL 5** | **Year 2**  **Trimester 1** | **MGT 2102** | Entrepreneurship Development | **10 Credits** |
| **FIN 2101** | Business Statistics | **15 Credits** |
| **FIN 2102** | Principles of Taxation | **15 Credits** |
| **RES 2101** | Research methods | **10 Credits** |
| **MGT 2103** | Project Management | **10 Credits** |
| ***Sub total*** | | **60 Credits** |
| ***Total*** | | **120 Credits** |
| **Level 3** | **Award : Advanced Diploma in Higher Education** | |  |
| **Year 2**  **Trimester 2** | **MGT 2201** | Production and Operations Management | **15 Credits** |
| **MIS 2202** | Management Information System | **10 Credits** |
| **HRM 2203** | Organization Behavior | **10 Credits** |
| **FIN 2204** | Quantitative Techniques | **15 Credits** |
| **MGT 2205** | E-Commerce | **10 Credits** |
|  | ***Total*** | **60 Credits** |
| **Level 4** | **Award: Ordinary Degree in Business Administration** | |  |
| **Year 2**  **Trimester 3**  **YEAR 3**  **Trimester 1** |  | **Core Modules** |  |
| **MGT 2304** | Business ethics | **10 Credits** |
| **MGT 2305** | Strategic Management | **10 Credits** |
| **FIN 2303** | Introduction to Risk and Insurance Management | **10 Credits** |
| ***Specialization Modules in Finance (Choose only two: Elective Modules)*** | | |
| **FIN 2301** | Public finance | **15 Credits** |
| **FIN 2302** | Money and Banking | **15 Credits** |
| **FIN 2303** | Management of financial institutions and markets | **15 Credits** |
| **FIN 2304** | Computer Applications in Finance | **15 Credits** |
|  | ***Total*** | **60 Credits** |
| ***Specialization Modules in Accounting (Choose only two)*** | | |
| **ACC 2301** | Advanced Financial Accounting | **15 Credits** |
| **ACC 2302** | Auditing and Assurance | **15 Credits** |
| **ACC 2303** | Cost Accounting Management | **15 Credits** |
| **ACC 2304** | Management Accounting | **15 Credits** |
|  | ***Sub Total*** | **60 Credits** |
| ***Specialization Modules in Human Resource Management (Choose only two)*** | | |
| **HRM 2301** | Management of Change | **15 Credits** |
| **HRM 2302** | Advanced Human Resource Management | **15 Credits** |
| **HRM 2301** | Industrial and Labour relations | **15 Credits** |
| **HRM 2301** | Industrial Psychology | **15 Credits** |
|  | ***Sub Total*** | **60 Credits** |
| ***Specialization Modules in Marketing (Choose only two)*** | | |
| **MKT 2301** | Consumer Behavior | **15 Credits** |
| **MKT 2301** | Marketing Channels | **15 Credits** |
| **MKT 2302** | Market Research | **15 Credits** |
| **MKT 2301** | Marketing Strategy and planning | **15 Credits** |
|  | ***Sub Total*** | **60 Credits** |
| ***Specialization Modules in Procurement (Choose only two: Elective Modules)*** | | |
| **PROC 231** | Introduction to Supplies and Materials Management | **15 Credits** |
| **PROC 232** | Business Analysis in Procurement | **15 Credits** |
| **PROC 233** | Procurement Environment | **15 Credits** |
| **PROC 234** | Storage and Distribution in the Supply Chain | **15 Credits** |
|  | ***Sub Total*** | **60 Credits** |
| ***Specialization Modules in Economics (Choose only two)*** | | |
| **ECON 231** | Mathematical Economics | **15 Credits** |
| **ECON 232** | Computing for Economics | **15 Credits** |
| **ECON 233** | Development Economics | **15 Credits** |
| **ECON 234** | Resource and Environmental Economics | **15 Credits** |
|  | ***Sub Total*** | **60 Credits** |
|  | ***Total*** | **120 Credits** |
| **Bachelor’s Degree in Business Administration** | |  |
| Specialization Modules in Finance | | |
| **FIN 3101** | Security analysis and portfolio management | **15 Credits** |
| **FIN 3101** | Finance of international Business | **15 Credits** |
| **FIN 3102** | Law related to financial institutions | **15 Credits** |
| **FIN 3101** | Management Control Systems | **15 Credits** |
|  | ***Sub Total*** | **60 Credits** |
| Specialization Modules in Accounting | | |
|  | |  |
| **ACC 3101** | Computerized Accounting | **15 Credits** |
| **ACC 3102** | Advanced Auditing & Assurance | **15 Credits** |
| **ACC 3103** | Public Sector Accounting | **15 Credits** |
| **ACC 3104** | Corporate Accounting | **15 Credits** |
|  | ***Sub Total*** | **60 Credits** |
| Specialization Modules in Human Resource Management | | |
| **HRM 3101** | Compensation and Reward Management | **15 Credits** |
| **HRM 3102** | Manpower Planning | **15 Credits** |
| **HRM 3103** | Public Sector Management and reform | **15 Credits** |
| **HRM 3104** | Leadership and Interpersonal dynamics | **15 Credits** |
|  | ***Sub Total*** | **60 Credits** |
|  | Specialization Modules in Marketing | | |
| **MKT 2301** | International Marketing | **15 Credits** |
| **MKT 2302** | Advertisement and sales marketing | **15 Credits** |
| **MKT 2303** | Industrial Marketing | **15 Credits** |
| **MKT 2304** | Service Marketing | **15 Credits** |
|  | ***Sub Total*** | **60 Credits** |
| ***Specialization Modules in Procurement*** | | |
| **PROC 321** | Negotiations in Procurement | **15 Credits** |
| **PROC 322** | Public Procurement | **15 Credits** |
| **PROC 323** | International Sourcing, Clearing and Forwarding | **15 Credits** |
| **PROC 324** | Procurement Law | **15 Credits** |
|  | ***Sub Total*** | **60 Credits** |
|  | Specialization Modules in Economics | | |
| **ECO 321** | Econometrics | **15 Credits** |
| **ECO 322** | Industrial Economics | **15 Credits** |
| **ECO 323** | International Economics | **15 Credits** |
| **ECO 324** | Economics Policy and Planning | **15 Credits** |
|  | ***Total*** | **120 Credits** |
|  | ***Sub Total*** | **60 Credits** |
| **Year 3**  **Trimester 2 &3** | **INA 3201** | 10 Weeks for industrial attachment for Finance | **30 Credits** |
| **INA 3201** | 10 Weeks for industrial attachment for Accounting | **30 Credits** |
| **INA 3201** | 10 Weeks for industrial attachment for Human Resource Management | **30 Credits** |
| **INA 3201** | 10 Weeks for industrial attachment for Marketing | **30 Credits** |
| **RES 3202** | Research Project in Finance | **30 Credits** |
| **RES 3202** | Research Project in Accounting | **30 Credits** |
| **RES 3202** | Research Project in Human Resource Management | **30 Credits** |
| **REP 3202** | Research Project in Marketing | **30 Credits** |
|  | ***Sub Total*** | **60 Credits** |
|  | **Total** | **120 Credits** |
|  | **Total for the programme** | **480 Credits** |
|  |  |  |